

## **Sales Representative**

Mountain Home, Idaho

“Outstanding people have one thing in common: an absolute sense of mission.” –Zig Ziglar

We are looking for a person to join our sales team that has an unbridled enthusiasm for winning and likes to make money doing it. We want someone who is excited about getting the most out of life, business, and the people they work with. We are looking for someone who wants to be a part of a small company that is growing its sales every month, without compromising our values and vision of how our company should operate. We are looking for someone who really enjoys winning and will find personal satisfaction in seeing our sales grow. We are looking for an experienced salesperson for the following (4) Brands under Inventive-Group™

- In The Ditch® Towing Products
- Fish Fighter® Products
- Razorback Offroad
- Inventive® Products

### **Job Details:**

- Work with customers and our dealers to ensure the highest quality of service.
- Recommend our products and accessories to customers and our dealers.
- Maintain and meet our monthly sales goals.
- Quote prices, credit terms, warranties, and delivery dates.
- Prepare sales orders from online, over the phone, and emailed requests.
- Maintain dealer awareness on new products, current sales, and applicable promotions.
- Seek opportunities to increase sales by locating new dealers.
- Occasionally travel and attend trade shows.
- Working hours are Monday through Friday 8:00 am – 5:00 pm.

### **Qualifications:**

- 3 years' professional experience with sales or marketing.
- Degree in Marketing, Business, Sales, and Management is a plus, **but not required**.
- Have a passion for sales.
- Have the gift of gab.
- Great positive attitude and desire for self-improvement.
- Bring a high level of enthusiasm.
- Be computer literate (Microsoft Office, Word, Outlook, & Excel).
- Valid driver's license.

### **Physical Requirements**

- Occasional standing and walking required along with constant operating of computer and other office equipment.
- Constant communication with customers; must be able to exchange accurate and clear information.
- Occasional movement of objects weighing up to 50 pounds.
- Constant standing and walking during product demonstrations at shows.

**Why Apply:**

- Great Pay
- Health Insurance
- 401(k) Plan with company matching contribution up to 3% of pay
- Paid Holidays
- Paid Time Off (PTO)
- Bereavement Pay
- Access to our new state of the art Exercise Center, cornhole, Arcade and shuffleboard games
- Weekly Leadership training
- Company lunches (Be sure to check out our Crazy Lunch Videos) at [In The Ditch YouTube Channel](#)
- Opportunities to advance and contribute
- Wonderful opportunity to make a difference in our world by working with people that really care
- We are a company that truly believes in getting better every day. This goes for our Company and the people who work here
- Everyone says people are a company's biggest asset, at the Inventive-Group™, we prove it!

**Apply:**

- Click here [www.inventivecareers.com/](http://www.inventivecareers.com/) to learn more
- You will be asked to upload a resume with previous work history and three professional references (names and phone numbers for previous supervisor/managers).
- Call Debbie at 208-587-7960 with any questions about the position.

**A little about us:**

Inventive-Group™ is a locally owned business that's been in Mountain Home for over 20 years and looking forward to the next 20.

We operate (4) Brands under Inventive-Group™, click on the links to check out their websites.

- In The Ditch™ Towing Products – [www.intheditch.com](http://www.intheditch.com)
- Razorback Offroad™ Products – [www.razorbackoffroad.com](http://www.razorbackoffroad.com)
- Fish Fighter® Products – [www.fishfighterproducts.com](http://www.fishfighterproducts.com)
- Inventive™ Products – [www.inventiveproductsinc.com](http://www.inventiveproductsinc.com)

At Inventive-Group™, we operate a high-tech facility with Lasers, CNC Press Brakes, CNC Turning Centers, CNC Mills, Robotic Welding Cells, Autonomous Robots, and employ some of the most talented people on earth. We do everything in-house and believe in being the best we can be. In March 2021, we moved into our new 90,000 square foot state-of-the-art manufacturing facility featuring an employee exercise center, recording studio, and Research and Development center. Open link in new tab to watch the Video- <https://www.youtube.com/watch?v=X6fB3Si18gg>

Our focus on developing new products and growing our company, people, and processes have never been more focused than it is today. We have a sense of pride when we say, "Made in America." This pride comes from a deep desire to be better each day, but the thing we are the proudest of, is our company antics and company culture. The Inventive-Group™ brands continue to grow because we find great success by recruiting people who are excited about working here and buy into our [culture](#). We truly believe in coaching and developing people who have a great attitude, work ethic, and want to leave their mark on the world. At Inventive-Group™, we value people for their Enthusiasm,

Commitment, Hard Work, as well as the ability to do things better each day, not just for their certifications, degrees, or the buzzwords on their resumes. We love candidates that believe our only opportunity to win in the marketplace will come by hiring and retaining the best people in the industry. If you have the desire to help us build a great company and want to surround yourself with people who share the same vision, please apply today.

Don't let our small-town location lead you to believe that we are not a competitive manufacturing company. We have won numerous awards for our manufacturing abilities, including the Idaho Spirit of Continuous Innovation award, two-time winner. Our Company has been featured in dozens of magazines and national TV shows for our innovative products and the people who make them.

If you enjoy an outdoor lifestyle and want to work with a company where you can make a difference, then this may be the place for you.

To find out more about Mountain Home and surrounding areas, visit [www.mountain-home.us](http://www.mountain-home.us)